



*Pittsburgh Chapter
Serving the IT Community
since 1952*

April 2001

Volume 49 Issue 4

AITP Pittsburgh Highlights

INFORMATION BUILDERS iWAY GLENN MOELLER, INFORMATION BUILDERS

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Information Builders has been a leading provider of data warehousing solutions. On February 7, 2001, they launched iWay Software, a new software company to accelerate e-business integration.

iWay software dramatically reduces the cost and complexity of e-business integration. It is a set of Middle-ware products that creates a virtual integration super-highway with a common,



consistent, and reliable service-oriented infrastructure that businesses can reuse for any application or purpose. It allows new e-business applications of all types to

share information and other enterprise IT resources simply by plugging into iWay's Service Channel Architecture.

Glen Moeller of Information Builders will be the featured speaker at our April Dinner meeting. Please join us for an interesting and informative evening at the Terrace Room, Parkway Center on April 16. Registration starts at 5:00pm.

THANKS TO OUR ROSTER ADVERTISERS

Special points of interest:

- ? Mark April 17, 2001 for the next dinner meeting
- ? Information on the Baltimore Conference—see page 5.
- ? Golf Outing scheduled for August 16th.

This year's Chapter Roster was given to members at the January dinner meeting. Members not attending this event had the roster mailed to them.

Special thanks to our Company and Individual sponsors for their support:

*Alpern, Rosenthal and Company
Bender Consulting Services, Inc*



*ICM School of Business and Medical Careers
Rapidigm
Wade L. Churchfield
George L Ilkka
Kenneth R Krugh, CCP CDP
Richard C. Lipinski*

Denise Anne Patrizio

A special thanks to Kenneth Krugh for the labels and membership information and Denise Patrizio for editing and publishing.

If the information in the roster is not correct, please contact Kenneth Krugh or Denise Patrizio with the correct information.

Aitp – Pittsburgh Chapter Board of Directors – 2001

| Position | Name | Company | Phone | Fax | Email |
|--|----------------------|-----------------------------|--------------------|----------------|---|
| President | Patricia McMurray | ICM School of Business | (412) 261-4644 | (412) 261-6491 | pmcmurray@icmschool.com |
| Vice President | Dennis Coglianese | Infinity Technology Service | (412) 825-7110x105 | (412) 825-7130 | Dennis.Coglianese@its-infinity.com |
| Treasurer Bylaws | Denise Patrizio | Dominion | (412) 316-7110 | (412) 316-7230 | Denise_A._Patrizio@dom.com DenisePatrizio@home.com |
| Secretary | George Ilkka | Retired | (412) 487-2724 | | |
| Past President | Michael Fuson | Excalibur Data Systems | (724) 387-1331 | (724) 387-1337 | mfuson@excaliburdata.com |
| Region Director | George Ilkka | Retired | (412) 487-2724 | | |
| Hospitality Registration and Webmaster | Michael Fuson | Excalibur Data Systems | (724) 387-1337 | (724) 919-3562 | mfuson@excaliburdata.com |
| Hospitality Assistant | Chalice Zavada, RHIA | University of Pgh | (412) 624-9844 | (412) 624-9831 | caz@engrng.pitt.edu |
| Newsletter Publicity | Denise Patrizio | Dominion | (412) 316-7110 | (412) 316-7230 | Denise_A._Patrizio@dom.com denisepatrizio@home.com |
| Student Chapters | Dale Smith | IBO Consulting | (724) 857-9901 | | Dsmith99@go.com |
| Program | Dennis Coglianese | Infinity Technology Service | (412) 825-7110x105 | | Dennis.Coglianese@its-infinity.com |
| Records & Labels | Kenneth Krugh, CCP | Keane Inc | (412-343-4768 | 412-343-4768 | krkrugh@stargate.net |
| Awards | Kenneth Krugh, CCP | Keane Inc | (412-343-4768 | 412-343-4768 | krkrugh@stargate.net |
| Special Events/Golf Outing | Ronald Rak | Alpern Rosenthal & Company | (412)281-2501 | (412)279-8004 | Rrak@alpern.com |
| Membership | Clinton Shaffer | Contemporary Technologies | (412) 642-2222 | (412)642-2223 | Clintons@contemptech.com |
| Electronic Communication | Harvey Schoenman | PNC Bank | 412-762-5039 | | Hschoenman@adelphia.net |

Message from the Editor

The Newsletter is the official publication of the AITP Pittsburgh Chapter. It is published eleven times a year at Pittsburgh, PA as a benefit of membership, to announce the monthly General Meeting, and to provide information of local interest to our members. It is circulated free-of-charge to our AITP members. We welcome contributions by members and non-members. Unless otherwise requested, articles are subject to editing. Send your documents to Denise Patrizio FAX 412-316-7230, Internet Denise_A._Patrizio@dom.com or DenisePatrizio@home.com Our address is Pittsburgh Chapter– AITP, P.O. Box 2004, Pittsburgh, PA 15230.

The submission deadline for articles to be published is the Friday after each Dinner Meeting. Board meetings are held on the second Tuesday of each month. Contact Patricia McMurray for more information.

Advertisers are being accepted for the year 2001. Business Card—\$20 per month; Quarter Page—\$30 per month; Half Page - \$40 per month; Full Page -\$60 per month. Six months or more of continuous advertising costs only 5 months. Contact Denise Patrizio at 412-316-7110 for more information. We distribute the newsletter monthly to an influential group of 150+ career information systems and technology professionals. Many of us pass copies of it to our colleagues, providing a particularly high value for your advertising dollar.

April's Dinner Meeting

Parkway Center Mall, Terrace Room
 Tuesday, April 17, 2001

| | |
|-------------------|--|
| 5:00 PM - 6:00 PM | Networking and Student Chapter Meeting |
| 6:00 PM - 7:15 PM | Dinner |
| 7:15 PM - 8:15 PM | Business Meeting followed by Featured Speaker |

| Price | Pre-Register | At Door |
|--------------|---------------------|----------------|
| Members | \$ 22.00 | \$ 27.00 |
| Guests | \$ 25.00 | \$ 30.00 |
| Students | \$ 18.00 | \$ 18.00 |

******* Make checks payable to *******
 AITP, Pittsburgh Chapter

******* Mail checks to *******
 Mike Fuson, Excalibur Data Systems
 115 Sagamore Hill Road
 Pittsburgh, PA 15239
 (724) 387-1331
mfuson@excaliburdata.com

*******Email Registration for Members Only *******
 You may register via email by sending your confirmation to:
aitp@excaliburdata.com
 Please be sure to include the number of attendees, names,
 company names, phone numbers and email addresses.

Please note: *When registering via email, we treat it as a confirmed registration. As such, if you do not cancel your reservation by April 11, 2001, you will be billed for the meeting.*

SPECIAL NOTE: SPEAKERS AND TOPICS SUBJECT TO CHANGE WITHOUT NOTICE

Directions:

From North, South or West: Follow I279 to Exit #4 (Greentree, Mt. Lebanon). At top of exit go left onto Greentree Road through 3 lights and make right onto Parkway Center Drive. Hotel is on the left.

From East and Downtown Pittsburgh: Follow I279 South/Airport signs across Fort Pitt Bridge through tunnel exit on #5 (Parkway Center Drive) Hotel is on the end of the ramp on the right.

Registration Form for Tuesday, April 17, 2001

Name _____
 Address _____
 City _____
 State _____ Zip Code _____
 Phone Number _____
 Email _____

Please get your
 reservations in by
 Wednesday, April 11
 before the Easter
 holidays.

PRESIDENT'S MESSAGE by Patricia McMurray

We have kicked off the first quarter of 2001 with a series of excellent programs. Each month we collect the comments of our monthly attendees through our survey forms. When they said, "improve the food" we asked for a more varied menu. When asked for "Oracle Updates", we invited Oracle to address our audience. When Mr. Cogliene challenged the members to step up and make a presentation, he did one himself.

We review the survey results at the board meeting of the following month. In March we analyzed the February comments, which provided the highest scores in some time.

Written comments included:

"Improve the attendance of members at the dinner meeting." We try. Won't **YOU** help us with this one by attending next month's dinner meeting and respond posi-

tively to this comment.

"Make handouts of presentations available to the audience". I'm sure Dennis will address this with his speakers.



"Bring in more students". We dedicated March as education month. Recognized our Region scholarship recipient, Clint Shafer and student advisor, Rob Quinlan. The students have been challenged to participate in the Pittsburgh chapter scholarship by putting on the October dinner meeting and sending a representative to the board meetings. We tripled the number of students who had attended the previous month.

"Get more members". We

now recognize our new members with their certificates at each meeting.

"Add excitement". We moved the registration table into the room so that the crowd would be closer together and not spread across the entire room. We will honor our IPA recipients in April and hope that you will join us in congratulating them.

These are our responses to the comments we receive. We would be happy to respond to your other concerns if we knew what they were. If you have not attended our monthly meetings, our newsletter editor, Denise Patrizio, would gladly accept your comments about what would bring you out to a meeting via an E-mail message. Her address is in the front of this newsletter.

We truly are your organization. Help us assist you.



"We have kicked off the first quarter of 2001 with a series of excellent programs. Each month we collect the comments of our monthly attendees through our survey forms. When they said, "improve the food" we asked for a more varied menu. When asked for "Oracle Updates", we invited Oracle to address our audience."

FINANCIAL STATE OF THE PITTSBURGH CHAPTER

On January 23, 2001, the financial books of the Pittsburgh Chapter was audited. The Audit committee found the financial books of the Pittsburgh Chapter to be in excellent condition.

All balances in the checking and money market were verified. All income and expenses were reconciled to vouchers and receipts. All checks were verified to make sure two valid signatures were present. The Income

Tax form 990 and 990T were prepared and sent to the IRS.

The Pittsburgh Chapter works on an balanced budget. A budget is prepared each November for the next year and presented to the board of directors for review. Once approved, this is the guideline for expenditures and income for the chapter. Any alternation in the budget must be approved by the board before the money can be spent. All expenses are

reviewed to make sure that we are getting the best price and quality for our dollar.

Special thanks to the Audit Committee: Kenneth Krugh, Chair; Patricia McMurray, George Iikka, Dennis Cogliane, Dale Smith, Clinton Shaffer, Chalice Zavada, Douglas Sheets, and Denise Patrizio.

Watch for next month's newsletter on —"How are we spending the chapter's funds".

REGION AND ASSOCIATION NEWS

By George Ilkka, Region Director

2001 aitp National Conference and Exposition Golden Anniversary Celebration

Join Us in Charm City!!

Baltimore, the city renowned for its charm, inner harbor attractions, major league sports, and CRABS invites you to spend a few days with us next fall. This will be the AITP Conference that everyone will remember and talk about for years to come!

Host City: Baltimore, Maryland

When: October 18-20, 2001

Host Site: Sheraton International BWI

Partnerships

Hospitality: Region XI

Leadership Training: Region 18

Education: Lattanze Center (Technical and Management education sessions)
Industry Updates

Speakers: Nationally known speakers of the mid-Atlantic region

Agenda: Thursday: Dinner Meeting and sessions

Friday: Leadership and Technical Tracks

Saturday: AITP Annual Meeting, Region meetings

Contacts: John H Foerstscheck 410-795-1490 ipsinc@us.net
or John S Remias 410-974-1658 remias@toad.net

Website: www.baltimore.aitp.org

MEMBERSHIP CORNER

HAPPY ANNIVERSARY!!!

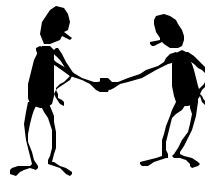
Joseph B Hurt
Carol R Noel, CDP

Congratulations to the following members who are celebrating their aitp anniversaries this month. We thank them for their chapter participation and look forward to having them as active members for many more years!

John Zappia
Frank Cortese
James Arter II CDP
Joseph G Heuler CDP, CSP
Gilbert Phares CSP

WELCOME NEW MEMBERS

The Pittsburgh Chapter of AITP extends a warm welcome to the following new members approved by the Board of Directors. The Membership, officers, and Board will be looking forward to meeting you personally in our upcoming



ing regular monthly meetings.

Brandon Barnett
Marblejar
1910 Cochran Rd #252
Pittsburgh, PA 15220
H:724-348-1641
W:412-341-9527
bbarnett@marblejar.com

Patty Orouke
ICM School of Business
10 Wood St
Pittsburgh, PA 15222-1977
W:412-261-2647
caf7@hotmail.com

AITP INDIVIDUAL PERFORMANCE AWARD

The following members have earned an 'IPA' (Individual Performance Award). These IPA awards are earned by a member participating in and contributing to the success of the AITP organization, either locally, regionally, or nationally. Points earned for the awards are determined by the National organization and vary by the activity performed. We congratulate these individuals for their work and effort to make AITP an excellent organization.

George L. Ilkka Quadruple Diamond IPA

George Ilkka has been very active in all phases of AITP. George has been involved in Region activities since 1993 when he served as Region 11 Vice President and President and Region 18 Treasurer. He has also served as Pittsburgh Chapter's region director. George has served on a number of region committees including co-chair of the leadership retreats, chair of the nominating committee and region newsletter.

George has been a member of the Pittsburgh chapter for 32 years, serving as a Director, Chapter Secretary and Vice President. He is always on the perfect attendance list and has served on various committees over the years. Congratulations

George!

Chalice Ann Zavada RHIA Emerald IPA

Chalice Zavada has been active in the activities of the Pittsburgh Chapter for many years. She is the Hospitality Director who greets you at the registration table for our monthly meetings. Chalice has served on various other AITP committees including the audit committee, the AITP Business Computing EXPO vendor committee, and has provided articles for the newsletter. She is a speaker for the University of Pittsburgh where she talks about Information Technology. Chalice has earned her place on the perfect attendance list for many years.

Chalice has earned the Emerald award. We congratulate her on her continuing efforts for the Pittsburgh Chapter.

Stan Hoffman Bronze IPA

Stan Hoffman has been very involved in the activities of the Pittsburgh Chapter. Stan has been an active member for over 13 years and during that time he has earned several perfect attendance awards.



Stan has served as Director of Award and has helped on several AITP student scholarship awards golf committees. These annual golf outings require a lot of effort and Stan has contributed his time freely.

Congratulations to Stan. We look forward to his contributions in the future.

2001 CALENDAR

The following agenda has been put together by your Board of Directors. It is subject to change based on interest and availability of speakers.

April 17 – Individual Performance Awards / Information Builder iWay

May 15 – Bosses Night

June 19 – Chapter Anniversary and President's Night / June's dinner meeting

August 16—Golf outing benefiting the Student Scholarship Fund.

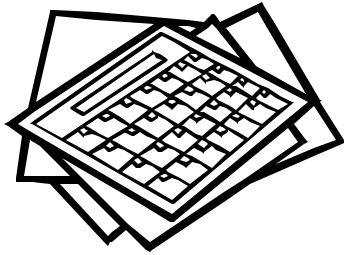
September 18 – New Technologies Night

October 16 – Election Night for 2002 / October dinner meeting

October 18 —50th Anniversary

(Continued on page 7)

2001 CALENDAR



(Continued from page 6)

sary celebration for AITP, Baltimore, MD

October 18—20 - Annual Association Conference, Baltimore, MD

November 20 – Membership Appreciation Night / November dinner meeting

December 11 – December dinner meeting.



Looking for IT talent, check out Marblejar, the only company that provides only “qualified” IT professionals. Our company allows you to post jobs and search our resume database of IT professionals with no upfront charges.

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AUGUST GOLF OUTING

The AITP Golf Outing/Picnic Dinner last year was a lot of fun for all attending. It was held at the Venango Trail Golf Course. The course isn't that long (long enough!) and thus was a good place for the event... not all of the golfers who attend are of “pro status.” They come for the fun, and found it, thus a course such as this was excellent.

Those attending the Picnic Dinner only also enjoyed... Barbecued Baby back Pork Ribs, Barbecue Boneless Breast of Chicken, Tossed Salad, Roasted Redskin Potatoes, Fresh Corn on the Cob, Rolls & Butter, Beer, Soft drinks, Coffee & Iced

Tea... it was really good.

This years Golf Outing/Picnic Dinner will again be at Venango Trail and scheduled to be on Thursday, August 16, 2001 and the first tee time should be around 12:30PM. Additional information **will follow shortly.**

We will provide a letter template (word.doc file) for anyone who may want to invite companies or organizations or groups/individuals. You can optionally print it on your letterhead and then add your name and sign. This may be to invite them to the golf event/picnic dinner and/or

to sponsor a tee or cart. This does work.

And remember that this is a fund raiser for the Scholarship Fund helping students in the Computer Arena.

Let's all get out and have some fun this year..... Any questions or comment in the meantime may be sent to Stan Hoffman - email: ststanh@babcock.umber.com or Ron Rak - email: ronrak@usaor.net



AITP 50TH ANNIVERSARY MEMBERSHIP CAMPAIGN

Join your fellow members in making this 50th anniversary membership campaign a resounding success! It only takes one new member sponsored by each existing member for us to double our size! Let us accept the challenge to share our AITP benefits with others in our profession. To spur your motivation into action, here are the key facts of why we are having the campaign:

1. Who stands to benefit? Members, Chapters, and Regions
2. What do you benefit?
 - a. Increase the number of peers with whom you network
 - b. Strengthen AITP as an influential organization for our profession
 - c. Increase the diversity of our membership
 - d. Make a difference in our organization and our profession
3. When do you receive these benefits? When each member brings one new member into our exceptional organization.
4. Where are these benefits found? In your chapter meetings, in region meetings, and in the national events.
5. Why would you want these benefits? Because you want to make a difference and each new member you bring into this organization is a demonstration of the difference you are making.

So, now you may be asking what is the campaign exactly? Here goes....

1. The **Goal**: Increase and retain AITP members
2. The **Slogan**: AITP – The Association of Information Technology Professionals with 50 years of industry leading experience to best serve the ever-changing needs of the IT professional.
3. The **Time Frame**: January 1, 2001 through December 31, 2001
4. The **Member Challenge**: The member sponsor with the most sponsored new members wins!
5. The **Chapter Challenge**: The chapter with the greatest percentage of new members wins!

6. The **Region Challenge**: The region with more than 50% of its chapters increasing their chapter by 50% wins!

7. The **“Something for Everyone” Challenge**: One new member sponsored by you gives you a 50th Anniversary Pin AND for each new member you sponsor, a chance to win the 50th Anniversary Campaign Grand Prize!

Is your excitement building to participate? Then you may just want to know what the winners receive! Here are the awards:

1. The winning member:
 - a. **\$80.00** off your next membership renewal
 - b. **\$1,000.00 Value** to attend the 2002 National AITP Conference which includes the conference fee, AITP recommended hotel for nights of the conference, and transportation costs up to the award limit.
 - c. Feature article in IE and Nanosecond and a press release
 - d. Letter of Recognition from the AITP National President
 - e. Recognition plaque celebrating the 50th Anniversary Membership Campaign
2. The winning chapter:
 - a. **\$1,000.00 for chapter education and scholarship programs**
 - b. AITP National President visit to chapter meeting
 - c. New AITP Chapter Banner with special ribbon noting 50th Anniversary Membership Campaign winner
 - d. Recognition in IE and Nanosecond and a press release
 - e. Chapter recognition plaque celebrating the 50th Anniversary Membership Campaign

So, are you asking what is the grand prize? It is a monetary prize.

Do you want to know how much the monetary prize is? We can't tell you! No, we are not being difficult. **The**

prize size depends on you!!!

So what is the deal about the grand prize? For each new member, \$0.50 is added to the prize fund. If we get 1,000 new members, the grand prize is \$500.00. If we get 5,000 new members, the grand prize is \$2,500.00! (It really is up to you to make this grand prize really GRAND!)

Okay, now, for you campaign rules enthusiasts. Here are the base lines:

1. All new sponsorships between January 1, 2001 and December 31, 2001 count.
2. Make sure your name appears as sponsor on each new membership application. (If you feel your name has been left off a new membership application, talk with your Chapter President who will make any necessary adjustments with headquarters.)
3. Chapter and region winners will be based on the AITP Membership Reports of 12/31/00 and 12/31/01. The column YTD New from the 12/31/01 report and the column Total Active from 12/31/00 report will be used.
4. Headquarters will track the building Grand Prize and each month will announce the current value of the Grand Prize – so watch the web for this information!

AITP Members, the Association of Information Technology Professionals is 50 years old, just about as old as our profession! We are the largest national association and the most inclusive association. Let us do justice to ourselves, our organization, and our profession and make this campaign THE campaign to remember! Let us set the challenge for those who follow for the 100th anniversary!

Success comes with each new member! Let us begin the campaign journey!

AITP MEMBERSHIP APPLICATION
The Association of Information Technology Professionals

Please complete all sections of the application. (TYPE OR PRINT LEGIBLY)

| | | |
|------------------------------|------------------------------|--|
| <input type="checkbox"/> CDP | <input type="checkbox"/> CSP | <input type="checkbox"/> Former AITP Member |
| <input type="checkbox"/> CCP | <input type="checkbox"/> ACP | <input type="checkbox"/> Former Student Member |
| <input type="checkbox"/> CAN | <input type="checkbox"/> CNE | <input type="checkbox"/> Former Interim Member |

Name: First _____ Middle Initial _____ Last _____

Employer Name: _____ Your Title _____ Dept/Div _____

Employer Address: _____ City _____ State/Prov. _____ Zip+4/Postal Code _____

Home Address: _____ City _____ State/Prov. _____ Zip+4/Postal Code _____

Send Mail to: Home Company AITP may include my name and address for mail list rentals: Yes No

Business Phone: _____ Home Phone: _____

Fax: _____ E-Mail Address: _____ Mail Provider: _____

A subscription to *Information Executive* is included with your membership dues.

Contributions or gifts to the Association of Information Technology Professionals (AITP dues) are not tax deductible as charitable contributions. However, they may be tax deductible as ordinary and necessary business expenses.

Association Dues: **\$105.00** Specify Chapter Selected: Pittsburgh Chapter #043

One Time Processing Fee: **\$ 15.00** U.S./\$20 Canadian Return to: **AITP Pittsburgh Chapter**
 Special Interest Groups: (optional) **P.O. Box 2004**
Pittsburgh, PA 15230-2004

EDSIG \$ _____ \$20/\$26 Canadian Checks payable to : AITP

TOTAL **\$120.00** Due with this Application

Specify Payment Method: Visa MasterCard Check Money Order

Card Number _____ Expiration Date _____

I hereby make application for membership in AITP. I agree to comply with the requirements of the Bylaws and Code of Ethics and all regulations adopted by the Association.

Applicant's Signature _____ Date _____

Sponsor's Name: _____ Membership Number _____
 (print legibly)

Association of Information Technology Professionals
33405 Treasury Center, Chicago, IL 60694-3400
(847)825-8124 * (800)224-9371 * FAX: (847)825-1693 * CompuServe 70430.35 * www.aitp.org

Association of
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AITP- Pittsburgh Chapter
PO Box 2004
Pittsburgh, PA 15230

Phone: (724) 387-1331
Email: aitp@excaliburdata.com



**AITP—Pittsburgh
Chapter**

We're on the Web
www.aitp-pgh.org

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Mail room: Please REROUTE if necessary. This important announcement, if not properly addressed, should go to the division responsible for data processing or systems development.

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University of Pittsburgh
College of General Studies

The University of Pittsburgh is an affirmative action, equal opportunity institution.

Aitp Pittsburgh Chapter April Dinner Meeting

Tuesday

April 17, 2001

Parkway Center Terrace Room

5:00-6:00 PM Networking and Student Meeting

6:00-7:15 PM Dinner

7:15-8:15 PM Business Meeting and Featured Speaker

**INFORMATION BUILDERS iWAY
Glenn Moeller
Information Builders**