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Special points of interest:

- ? December 11th is the next chapter meeting. Remember our December meeting is one week earlier than normal.
- ? Mark your calendar for Tuesday, April 16, 2002 for our 50th Anniversary celebration.



AITP Pittsburgh Highlights

FINANCIAL PLANNING JEFF MARKANICH, ALLEGHENY INVESTMENTS

Who couldn't use more money, especially around the holidays. Everyone has a dozen financial questions:



- How stable is the stock market?
- Where should I put my money so that it can make the best return on my investments?
- What can I do in December in order to keep more of the money I have rather than give the money to Uncle Sam?
- What do I want to do to have money for my children's education?

How can I retire at the age of 55 and feel secure?

Our December speaker, Jeff Markanich, is a Certified Financial Planner from Allegheny Investments. He will answer our questions and give us a few tips in order to keep cash in our pockets.

Remember that the December dinner meeting is different in two ways. The first way is that it is the second Tuesday in December (December 11). The second reason is that it is a sit-down dinner which means you need to choose between Stuffed Chicken breast or Swiss Steak. The default is Chicken.

Come and join us for the last meeting of the year as we wind down the year 2001 with a bang.

LOOKING FOR OLD MEMBERS

The Pittsburgh chapter will be celebrating its 50th anniversary on Tuesday, April 18, 2002. Plans are underway to make that meeting a special one. We are hoping to have former members come and attend that special meeting with us. If you are a former member or know a former

member, please help us spread the word for this event.

Contact Kenneth Krugh or any one of our officers with a name and address so we can add them to our mailing list.



MISSING MEMBERS

- Richard Voller*
- Pat McCarren*
- Gary Madison*
- Bob Newham*

Aitp – Pittsburgh Chapter Board of Directors – 2001

Position	Name	Company	Phone	Fax	Email
President	Patricia McMurray	ICM School of Business	(412) 261-4644	(412) 261-6491	pmcmurray@icmschool.com
Vice President	Dennis Coglianese	Infinity Technology Service	(412) 825-7110 x105	(412) 825-7130	Dennis.Coglianese@its-infinity.com
Treasurer Bylaws, Awards— COPA/ PCS2000	Denise Patrizio	Dominion	(412) 316-7110	(412) 316-7230	Denise_A._Patrizio@dom.com DenisePatrizio@home.com
Secretary	George Ilkka	Retired	(412) 487-2724		secretary@aitp-pgh.org
Past President	Michael Fuson	Excalibur Data Systems	(724) 387-1331	(724) 387-1337	mfuson@excaliburdata.com
Region Director	George Ilkka	Retired	(412) 487-2724		Regiondirector@aitp-pgh.org
Hospitality Registration and Webmaster	Michael Fuson	Excalibur Data Systems	(724) 387-1337	(724) 919-3562	mfuson@excaliburdata.com
Hospitality Assistant	Chalice Zavada, RHIA	University of Pgh	(412) 624-9844	(412) 624-9831	caz@engrng.pitt.edu
Newsletter Publicity	Denise Patrizio	Dominion	(412) 316-7110	(412) 316-7230	Denise_A._Patrizio@dom.com denisepatrizio@home.com
Student Chapters	Dale Smith	IBO Consulting	(724) 857-9901		Dsmith99@go.com
Program	Dennis Coglianese	Infinity Technology Service	(412) 825-7110 x105		Dennis.Coglianese@its-infinity.com
Records & Labels, Awards—IPA	Kenneth Krugh, CCP	ICM School of Business	(412-343-4768		krkrugh@stargate.net
Special Events/Golf Outing	Ronald Rak	Information Technology	(412)279-8004		Ronrak@ussaor.net
Special Events	Clinton Shaffer	Contemporary Technologies	(412) 642-2222	(412)642-2223	Clintons@contemptech.com
Electronic Communication	Harvey Schoenman	PNC Bank	412-762-5039		Hschoenman@adelphia.net
Membership	Mark Atkinson	Sisterson & Co LLP	(412)594-7706	412-338-4597	meatkinson@sisterson.com

Message from the Editor

The Newsletter is the official publication of the AITP Pittsburgh Chapter. It is published eleven times a year at Pittsburgh, PA as a benefit of membership, to announce the monthly General Meeting, and to provide information of local interest to our members. It is circulated free-of-charge to our AITP members. We welcome contributions by members and non-members. Unless otherwise requested, articles are subject to editing. Send your documents to Denise Patrizio FAX 412-316-7230, Internet Denise_A._Patrizio@dom.com or DenisePatrizio@home.com Our address is Pittsburgh Chapter– AITP, P.O. Box 2004, Pittsburgh, PA 15230.

The submission deadline for articles to be published is the Friday after each Dinner Meeting. Board meetings are held on the second Tuesday of each month. Contact Patricia McMurray for more information.

Advertisers are being accepted for the year 2001. Business Card—\$20 per month; Quarter Page—\$30 per month; Half Page - \$40 per month; Full Page -\$60 per month. Six months or more of continuous advertising costs only 5 months. Contact Denise Patrizio at 412-316-7110 for more information. We distribute the newsletter monthly to an influential group of 150+ career information systems and technology professionals. Many of us pass copies of it to our colleagues, providing a particularly high value for your advertising dollar.

December's Dinner Meeting

Parkway Center Mall, Terrace Room
 Tuesday, December 11, 2001

5:00 PM - 6:00 PM	Networking and Student Chapter Meeting
6:00 PM - 7:15 PM	Dinner
7:15 PM - 8:15 PM	Business Meeting followed by Featured Speaker

Price	Pre-Register	At Door
Members	\$ 22.00	\$ 27.00
Guests	\$ 25.00	\$ 30.00
Students	\$ 18.00	\$ 18.00

***** **Make checks payable to** *****
 AITP, Pittsburgh Chapter

***** **Mail checks to** *****
 Mike Fuson, Excalibur Data Systems
 115 Sagamore Hill Road
 Pittsburgh, PA 15239
 (724) 387-1331
Register@aitp-pgh.org

*******Email Registration for Members Only*******
 You may register on the web by visiting <http://www.aitp-pgh.org/register.htm>
 or via email by sending your confirmation to:
register@aitp-pgh.org
 Please be sure to include the number of attendees, names,
 company names, phone numbers and email addresses.

Please note: *When registering via email, we treat it as a confirmed registration. As such, if you do not cancel your reservation by December 6, 2001 you will be billed for the meeting.*

SPECIAL NOTE: SPEAKERS AND TOPICS SUBJECT TO CHANGE WITHOUT NOTICE

Directions:

From North, South or West: Follow I279 to Exit #4 (Greentree, Mt. Lebanon). At top of exit go left onto Greentree Road through 3 lights and make right onto Parkway Center Drive. Hotel is on the left.

From East and Downtown Pittsburgh: Follow I-279 South/Airport signs across Fort Pitt Bridge through tunnel exit on #5 (Parkway Center Drive) Hotel is on the end of the ramp on the right.

Registration Form for Tuesday, December 11, 2001

Name _____
 Address _____
 City _____
 State _____ Zip Code _____
 Phone Number _____

Please make choice of meal selection:

Stuffed Chicken Breast _____

Swiss Steak _____

If no selection made, default will be Chicken.

PRESIDENT MESSAGE

by Patricia McMurray

As the year 2001 comes to a close, we may recall all of the anticipation for the year and all that it would bring. We could not possibly have guessed the tragedy that has befallen our country and changed our lives forever. We were expecting computer glitches, blackouts and banking failures. What we got was terrorism and a heightened awareness to take extra precautions and make a concerted effort for tighter securities in our world of freedom.

Before September 11 happened and since, our chapter has continued to operate and provide its services to you, our valued members. Educational experiences have not been reduced. Our monthly dinner meetings kept to the schedule with an excellent variety of topics addressed.

Our eyes are thankful to Dennis Coglienesse for opening them to the new topics and wonders of technology presented in every meeting's monthly presentation. I can't thank Dennis enough for his dedication to present such fine speakers and timely topics. You must all recognize his strength of presentation and the splendor with which he carried on the September meeting by stepping in when our featured speaker could not join us. Dennis is indeed a valued member to this organization.

No one enters our meeting without the cheerful greeting of Chalice Zavada and her smiling hospitality committee. She continues to keep us organized month after month.

The greeting is further enhanced by the refreshments served by the chapter and the ever-diligent concerns for our comfort on the part of George Ilkka. The name of the Pittsburgh chapter and its vibrant reputation are represented in the capable hands of George Ilkka. He continues to serve as the region director traveling when necessary to keep our voices heard.

New life was breathed into the student chapters by Dale Smith. His tenacity and commitment brought two new student chapters to the Pittsburgh chapter. He is striving to put a renewed vigor into the exiting chapters as well. We also see his energetic enthusiasm monthly at the registration table.

The mailings and records for COPA and IPA were recorded accurately by Ken Krugh who has updated addresses and e-mails for the chapter over the years. Ken has also initiated the search for our members of the past, hoping to see them share in our celebration next year.

I thank Clinton Shaffer for his time and efforts given to membership earlier in the year.

Harvey Schoenman is to be recognized for our upkeep of the monthly electronic messages and assistance in communication with the officers and board of directors.



I com-
mend

Ron Rak for that fun-filled, successful golf outing this summer and for helping to add funding to our student scholarship funds.

It is Denise Patrizio who gives the chapter its life. She continues to inform with the newsletter, count the pennies in the treasury, and serve at regional and association levels with distinction in showing how the Pittsburgh chapter does things the right way.

Her efforts were recognized this year by the Association in naming our newsletter, her gift to us, as the number one best in our category. She has agreed to co-chair the 50th Anniversary Committee together with George Ilkka. Their guidance and leadership will provide a spectacular celebration next April as the chapter marks its 50th year of existence.

I thank Denise from the bottom of my heart for sticking with me this year. I can accomplish nothing in this chapter without her assistance.

It is because of the time, energy, and efforts of these people that we still have an active chapter in the aitp association.

I thank each and every one of you for making the year 2001 smooth and successful. I congratulate each member for your individual contributions and hope to have the same rewarding feeling at the end of 2002 because you were here with me.

YES, WE LISTEN by Chalice Zavada, Director Of Hospitality

Each month we place a survey on the tables at the monthly dinner meeting. This is our means to be able to hear what you liked and disliked.

A special THANKS to those members, guests, and students who have taken time to fill out our survey.

We wanted to let you know what other members think.

October 16, 2001 Summary of Survey Form

12 Surveys: Members 11
 Guests 0
 Students 1

KEY

Very Satisfied—5
 Not Very Satisfied—1

How would you rate the speaker tonight?

5	11
4.5	1
4	0
3	0



2	0
1	0

Comments:

Excellent! The best one we had all year
 Very interesting
 Interesting and entertaining
 Excellent topic and knowledgeable speaker
 Excellent

How would you rate the content of tonight's presentation?

5	11
4	1
3	0

2	0
1	0

Comments:

Very near and dear to technology manager's heart

Will the speaker's information be useful in your career?

Yes—75%
 No—None
 Not Sure—8.3%
 No Response—16.7%

How would you rate the food tonight?

5	3
4	6
3	3
2	0
1	0

Breakdown:

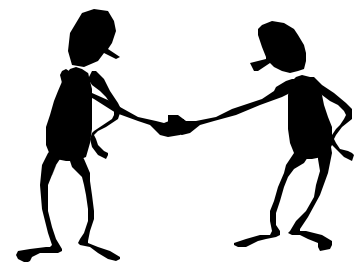
Rating 5—25%
 Rating 4—50%
 Rating 3—25%

MEMBERSHIP CORNER

HAPPY ANNIVERSARY!!!

Congratulations to the following members who are celebrating their aitp anniversaries this month. We thank them for their chapter participation and look forward to having them as active members for many more years!

- Philip G Svesnik*
- James C Drotos*
- Carla Ryba*
- Lawrence A Deckenbaugh CDO*
- Wayne A Allridge*
- Neelima Bhatnagar*
- William C Wolf*
- Mark E Atkinson*
- Michael J Carbonaro*
- Tom Arnold*
- Thomas J Moran Jr.*
- Clinton J Shaffer*



The Pittsburgh Chapter wants to thank all the members to have continued to renew their membership. We want to especially thank those to attend our monthly meetings.

PITTSBURGH CHAPTER IPA FORM.

NAME: _____, _____, - ____-____-____ MEMBER #: _____

COMP: _____

ADDR: _____, _____, - ____-____ W - H

YEAR FOR: 2001 AWARD: _____ COMMENTS: (ENTER GENERAL COMMENTS BELOW)

ACT NO. --ACTIVITY DESCRIPTION--- Y/N TIMES	
1. Member	---
2. Perfect Attend, Chapt Bus	---
3. Chapt Charter Member, 1st	---
4. Sponsor A New Member	---
5. Assoc Conference Chairper	---
6. Assoc Board Of Director M	---
7. Assoc Sec-Treas	---
8. Assoc Executive V.P.	---
9. Assoc President	---
10. Assoc Past President	---
11. Region Assoc Comm Member	---
12. Region Assoc Comm Chairpe	---
13. Region Treasurer	---
14. Region Secretary	---
15. Region Coordinator/VP	---
16. Region President/Group	---
17. Region Conf Chairperson	---
18. Chapt Director	---
19. Chapt Secretary	---
20. Chapt Treasurer	---
21. Chapt Sec, Corresponding	---
22. Chapt Sec, Recording	---
23. Chapt Sec-Treas	---
24. Chapt Vice Pres	---
25. Chapt Executive V.P.	---
26. Chapt President	---
27. Region Director	---
28. Chapt - Region Liaison	---
29. Chapt Committee(s)	---
30. Chapt Publication Committ	---
31. Chapt Committee Chairpers	---
32. Chapt Publication Chairpe	---
33. Participation/Electronic	---
34. Forum System Operator	---
35. Education Function	---
36. Main Speaker, Own Chapter	---
37. Main Speaker, Other Chapt	---
38. Instructor, Chapter Spons	---
39. Speeches, Local, School	---
40. Member Education Advisory	---

ACT NO. --ACTIVITY DESCRIPTION--- Y/N TMES	
41. Service Region Educ Found	---
42. Service Other AITP Board	---
43. Submit, Acceptance, Paper	---
44. Attend Leadership Trainin	---
45. Instructor AITP Educ Prog	---
46. Speaker at Conference	---
47. Speaker to Promote AITP	---
48. Certification Attainment	---
49. Boy/Girl Merit Badge	---
50. Junior Achievement Adviso	---
51. Student Organization Advi	---
52. Mem. Attend Reg. Conf.	---
53. Mem. ISECON Full	---
54. Mem. ISECON Partial	---
55. Chair/Co Chair Sig.	---
56. Allied Committee Member	---
57. Board of Dir of SIG	---
58. Serve as SIG Officer	---
59. AITP Activity (4 Max)	---
60. Chapt Past Pres/Attend Bo	---
61. Start New Chapter, Chairp	---
62. Start New Chapter, Member	---
63. Visit Other AITP Chapt, m	---
64. Attend National Member Mt	---
65. Attend Leadership Worksho	---
66. Attend Association Meetin	---
67. Chair Of Association Comm	---
68.	---
69.	---
70.	---
71.	---
72.	---
73.	---
74.	---
75.	---
76.	---
77.	---
78.	---
79.	---
80.	---

- | | |
|----------|----------|
| 1. _____ | 6. _____ |
| 2. _____ | 7. _____ |
| 3. _____ | 8. _____ |
| 4. _____ | |

Return form to AITP c/o Ken Krugh PO. Box 2004 Pittsburgh, PA 15230

AVOID HOLIDAY HEADACHES BY SHOPPING ON-LINE

Americans love holiday traditions -- even obscure practices like exchanging fruitcakes put smiles on our faces. See how knowledgeable you are about the historical origins of these favorite holiday activities:

1. Who is credited with beginning the practice of placing lights on Christmas trees?
2. What is the traditional purpose of the yule log?
3. What is the origin of candy canes?
4. Why do we kiss under the mistletoe?
5. Where did the abbreviation "Xmas" come from?
6. What region is the world's largest exporter of Christmas trees?
7. Why do people give Christmas fruitcakes?

Luckily, conveniences of modern society often improve holiday traditions. Just as Ralph E. Morris' 1895 invention of the electric holiday light reduced the number of Christmas trees burning down from ill-placed hanging candles, e-commerce will save more Americans than ever this season from another holiday malady -- wading through never-ending crowds at the mall. Consumers are eager for the change.

According to a study of 1,000 consumers and 500 retailers by Deloitte & Touche for the National Retail Federation, Christmas ranks as the most stressful holiday of the year, thanks to crowds (43.6 percent), long lines (17.3 percent), rude people (11.6 percent)

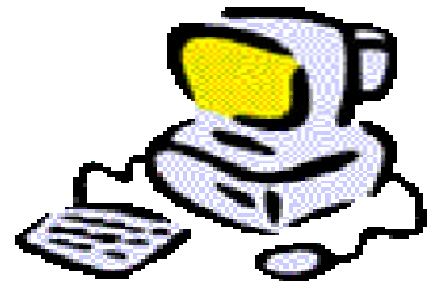
and not enough time (5.7 percent). Shopping on the Internet provides the convenience of being able to send unique holiday gifts from home.

"E-tailing has shown its colors as a great alternative to mall and discount store shopping," says Craig Bowen, CEO of GiftTree.com (www.GiftTree.com), an online gift company.

"People have grown comfortable with purchasing gifts online for their friends and family across the country," explains Bowen, whose company offers one-stop nationwide shopping for fresh flowers and gift baskets. "When it comes to arranging and shipping holiday fruit baskets and wine gifts to other states, which is often complicated by local laws, online stores like GiftTree offer the clear advantage of doing the logistical work for them."

But while online shopping may change the way people shop for the holidays, it certainly won't change established business values. Bowen and GiftTree cofounder Esther Diez attribute their company's success primarily to well-trained customer service representatives.

"Our commitment to quality and service really sets us apart from other e-tailers," says Diez. "Our representatives keep our holiday operations moving smoothly."



Just as the earliest European Christmas tree decorations of apples and pears were later replaced with shiny glass ornaments, online retailing is poised to replace the holiday shopping experience, giving everybody more time to eat and trade fruitcakes.

Answers:

1. Martin Luther, in the 16th Century.
2. To protect the household from harm during the coming year.
3. 18th Century France, representing shepherds' crooks.
4. The ancient Norse associated mistletoe with their goddess of love.
5. The X stands for "Xristos," the Greek word for Christ.
6. Nova Scotia, Canada.
7. Colonial settlers used fruit preserves during the winter, since refined sugar was rare.

Courtesy of ARA Content, www.ARAcontent.com, e-mail: info@ARAcontent.com

Seasons
Greetings

ROSTER ADVERTISING IS AVAILABLE

The Pittsburgh Chapter Roster once again is soliciting "Supporting Contributors" for the 2002 Roster.

To show your support for our Chapter Roster you may put either your name or your company name in one of the below categories for \$10.00.

Member Supporter - You can have one line listed with your name

Corporate Supporter - You may have one line listed with your Corporate name

As a member, you may select one or the other category above. If you would like your company name and your name to appear, the cost would be \$20.00.

Your request must be received by

January 5, 2002 to be included. Make checks payable to:

AITP - Pittsburgh Chapter
c/o Denise Patrizio
36 Hollowhaven Drive
Pittsburgh, PA 15236

If you are interested in placing an add or business card in the roster, contact Denise Patrizio for rates.

I would like to support the AITP's roster. Please include the following line in the roster for the cost of \$10 a line:

Name _____
(Or)
Company _____

Enclosed is my check for \$ _____

ADDRESS CORRECTION REQUESTED

The Membership Director is in the process of starting to assemble the 2002 Pittsburgh Chapter Membership Roster. To make sure we have the most current information for each member, we are asking you to review the information on the address label of this newsletter. It is located on the back page. If it is correct you need not do anything, this is the information

that will appear in the Roster.

However, if it's not right you must notify us by January 5, 2002 to insure that it will be correct in the roster. A form has been provided for this purpose. Please provide us with all the information requested on the form. This is the information that will appear in the 2002

roster.

Mail the corrected form to the Chapter at the return address located above your label.

A reminder, your dues must be current for your name to appear in the 2002 roster.

MEMBERSHIP NO:
NAME, LAST:
COMPANY:
TITLE:
ADDRESS:
CITY, STATE, ZIP:
PHONE:
INTERNET ADDRESS:

NAME, FIRST:

FAX:

OUR AITP MEMBERSHIP FILES REFLECT THE INFORMATION ON THE LABEL. IF THERE IS INCORRECT DATA YOU WANT CORRECTED, PLEASE MAKE THE CORRECTIONS ON THIS FORM AND RETURN IT TO AITP, P.O. BOX 2004, PITTSBURGH, PA 15230.

AITP
 Association of INFORMATION TECHNOLOGY PROFESSIONALS
Professional Membership Application

Please complete all sections of the application. List your certifications _____ ? Former Member
 (PRINT OR TYPE LEGIBLY) ? Former Student Member
 ? Former Interim Member

Name: First Middle Initial Last

Employer Name: Your Title Dept/Div.

Employer Address: City State/Prov. Zip + 4/Postal

Home Address: City State/Prov. Zip + 4/Postal

Send Mail to: ? Home ? Company *AITP does not sell it's membership list.*

Business Phone: ___ Home Phone: _____ Fax: _____

E-Mail Address: _____

Please refer to AITP Dues Reference Guide for Chapter Dues and complete the following, or call the AITP Membership at 800.224.9371 for dues information.

PLEASE NOTE THAT YOU MAY ALSO JOIN ONLINE AT OUR WEBSITE: <WWW.AITP.ORG>

Association Dues:	\$ _____	Specify Chapter Selected: Pittsburgh (043)
Region Dues:	\$ _____	
One time Processing Fee:	\$ 15.00	Return to: aitp-Pittsburgh Chapter
SUB-TOTAL	\$ _____	P.O. Box 2004 Pittsburgh, PA 15230

Optional:

Foundation for IT Education	\$ _____	The Research and Development arm of AITP
EDSIG	\$ 20.00	AITP's Education Special Interest Group
SUB-TOTAL	\$ _____	
TOTAL	\$ _____	Due with this Application. Payment required in U.S. Dollars

Contributions or gifts to the Association of Information Technology Professionals (AITP dues) are not tax deductible as charitable contributions. However, they may be tax deductible as ordinary and necessary business expenses.

Specify Payment Method: ? Visa ? MasterCard ? Check ? Money Order

Name on the credit card

Card Number _____ Expiration Date _____

I hereby apply for membership in AITP. I agree to comply with the requirements of the Bylaws and Code of Ethics and all regulations adopted by the Association of Information Technology Professionals.

Applicant's Signature _____ Date _____

Sponsor's Name _____
 (PRINT LEGIBLY)

Association of Information Technology Professionals
 33405 Treasury Center
 Chicago, IL 60694-3400
 847-825-8124 800-224-9371 FAX 847-825-1693 * AITP_HQ@aitp.org *www.aitp.org

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We're on the Web
www.aitp-pgh.org

*Mail room: Please REROUTE if necessary.
This important announcement, if not
properly addressed, should go to the
division responsible for data processing
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University of Pittsburgh
College of General Studies

The University of Pittsburgh is an affirmative action, equal opportunity institution.

Aitp Pittsburgh Chapter December Dinner Meeting

**Tuesday
December 11, 2001
Terrace Room
5:00-6:00 PM Networking and
Student Meeting
6:00-7:15 PM Dinner
7:15 PM Business Meeting**

**Financial Planning
Jeff Markanich
Allegheny Investments**