



AITP Pittsburgh Highlights

Pittsburgh Chapter
Serving the IT
Community since 1952

CRITICAL THINKING HARVEY SCHOENMAN, PNC BANK

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Special points of interest:

- ? Mark May 15, 2001 for the next dinner meeting. Bring your Boss or Co-worker to this meeting.
- ? The Golf Outing scheduled for August 16th. If you would like to join our email list for this event, please visit the Golf outing page on our website at <http://www.aitp-pgh.org/golfouting.htm> to sign up. You will get all the latest news about this event.
- ? Student Meeting starts at 5 p.m.

Several months ago, I issued a challenge to all of our members to share their experiences by volunteering to present at one of our dinner meetings. So far, we've had Terry Zeigler talk about the IT side of preparations for the opening of PNC Park and I have presented about Project Management.

I've made a change in our schedule because another member volunteered to speak on a topic that I think is very relevant to all of us.

When was the last time you were faced with a problem that appeared, at first glance, to be unsolvable. Maybe it was a project or a special assignment with so many requirements that you could not get your hands around it. Think about it; aren't more and more problems like that today?

Have you ever thought about **how** you solve those problems? Have you noticed that some people are better at solving those large complex problems? For the May meeting Harvey Schoenman will introduce us to what he refers to as Critical Thinking. It is comprised of problem decomposition and logical



cal thought.

If you have an email address that is registered with AITP you received an email notice to last month's (April's) meeting that contained a logic problem that (for most of us) fits the criteria for a complex and seemingly unsolvable problem. Harvey will walk us through decomposing the problem into bite-sized pieces and applying logical thought to supply the "missing" variable. By the end of the meeting you will know how to solve "The Monkey Problem."

Harvey is a Project Manager in the MIS department of PNC Bank. Remember that May is Bosses Night. Invite your boss (or mentor, or someone you are trying to develop) to hear a great presentation.

The Monkey Problem

The Monkey Problem only

requires logical thought and simple algebra. It will test your ability to decompose a problem and then work on it logically. The amount of time to budget: 20-30 minutes.

A rope is passed over a pulley. It has a weight at one end and a monkey at the other. There is the same length of rope on either side and equilibrium is maintained. The rope weighs one tenth as many pounds per foot as the monkey's mother is years old whose age in years is also equal to the weight of the monkey. The age of the monkey and the age of the monkey's mother together total four years. The monkey's mother is twice as old as the monkey was when the monkey's mother was half as old as the monkey will be when the monkey is three times as old as the monkey's mother was when the monkey's mother was three times as old as the monkey. The weight of the rope and the weight at the end were half again as much as the weight of the weight. What was the length and weight of the rope and the ages of the monkey and the monkey's mother?

Aitp – Pittsburgh Chapter Board of Directors – 2001

Position	Name	Company	Phone	Fax	Email
President	Patricia McMurray	ICM School of Business	(412) 261-4644	(412) 261-6491	pmcmurray@icmschool.com
Vice President	Dennis Coglianese	Infinity Technology Service	(412) 825-7110x105	(412) 825-7130	Dennis.Coglianese@its-infinity.com
Treasurer Bylaws, Awards— COPA/ PCS2000	Denise Patrizio	Dominion	(412) 316-7110	(412) 316-7230	Denise_A._Patrizio@dom.com DenisePatrizio@home.com
Secretary	George Ilkka	Retired	(412) 487-2724		secretary@aitp-pgh.org
Past President	Michael Fuson	Excalibur Data Systems	(724) 387-1331	(724) 387-1337	mfuson@excaliburdata.com
Region Director	George Ilkka	Retired	(412) 487-2724		Regiondirector@aitp-pgh.org
Hospitality Registration and Webmaster	Michael Fuson	Excalibur Data Systems	(724) 387-1337	(724) 919-3562	mfuson@excaliburdata.com
Hospitality Assistant	Chalice Zavada, RHIA	University of Pgh	(412) 624-9844	(412) 624-9831	caz@engrng.pitt.edu
Newsletter Publicity	Denise Patrizio	Dominion	(412) 316-7110	(412) 316-7230	Denise_A._Patrizio@dom.com denisepatrizio@home.com
Student Chapters	Dale Smith	IBO Consulting	(724) 857-9901		Dsmith99@go.com
Program	Dennis Coglianese	Infinity Technology Service	(412) 825-7110x105		Dennis.Coglianese@its-infinity.com
Records & Labels, Awards—IPA	Kenneth Krugh, CCP	Keane Inc	(412-343-4768		krkrugh@stargate.net
Special Events/Golf Outing	Ronald Rak	Alpern Rosenthal & Company	(412)281-2501	(412)279-8004	Rrak@alpern.com
Membership	Clinton Shaffer	Contemporary Technologies	(412) 642-2222	(412)642-2223	Clintons@contemptech.com
Electronic Communication	Harvey Schoenman	PNC Bank	412-762-5039		Hschoenman@adelphia.net

Message from the Editor

The Newsletter is the official publication of the AITP Pittsburgh Chapter. It is published eleven times a year at Pittsburgh, PA as a benefit of membership, to announce the monthly General Meeting, and to provide information of local interest to our members. It is circulated free-of-charge to our AITP members. We welcome contributions by members and non-members. Unless otherwise requested, articles are subject to editing. Send your documents to Denise Patrizio FAX 412-316-7230, Internet Denise_A._Patrizio@dom.com or DenisePatrizio@home.com Our address is Pittsburgh Chapter– AITP, P.O. Box 2004, Pittsburgh, PA 15230.

The submission deadline for articles to be published is the Friday after each Dinner Meeting. Board meetings are held on the second Tuesday of each month. Contact Patricia McMurray for more information.

Advertisers are being accepted for the year 2001. Business Card—\$20 per month; Quarter Page—\$30 per month; Half Page - \$40 per month; Full Page -\$60 per month. Six months or more of continuous advertising costs only 5 months. Contact Denise Patrizio at 412-316-7110 for more information. We distribute the newsletter monthly to an influential group of 150+ career information systems and technology professionals. Many of us pass copies of it to our colleagues, providing a particularly high value for your advertising dollar.

May's Dinner Meeting

Parkway Center Mall, Terrace Room
 Tuesday, May 15, 2001

5:00 PM - 6:00 PM	Networking and Student Chapter Meeting
6:00 PM - 7:15 PM	Dinner
7:15 PM - 8:15 PM	Business Meeting followed by Featured Speaker

Price	Pre-Register	At Door
Members	\$ 22.00	\$ 27.00
Guests	\$ 25.00	\$ 30.00
Students	\$ 18.00	\$ 18.00

******* Make checks payable to *******
 AITP, Pittsburgh Chapter

******* Mail checks to *******
 Mike Fuson, Excalibur Data Systems
 115 Sagamore Hill Road
 Pittsburgh, PA 15239
 (724) 387-1331
Register@aitp-pgh.org

*******Email Registration for Members Only *******
 You may register on the web by visiting <http://www.aitp-pgh.org/register.htm>
 or via email by sending your confirmation to:

register@aitp-pgh.org

Please be sure to include the number of attendees, names,
 company names, phone numbers and email addresses.

Please note: *When registering via email, we treat it as a confirmed registration. As such, if you do not cancel your reservation by May 10, 2001, you will be billed for the meeting.*

SPECIAL NOTE: SPEAKERS AND TOPICS SUBJECT TO CHANGE WITHOUT NOTICE

Directions:

From North, South or West: Follow I279 to Exit #4 (Greentree, Mt. Lebanon). At top of exit go left onto Greentree Road through 3 lights and make right onto Parkway Center Drive. Hotel is on the left.

From East and Downtown Pittsburgh: Follow I-279 South/Airport signs across Fort Pitt Bridge through tunnel exit on #5 (Parkway Center Drive) Hotel is on the end of the ramp on the right.

Registration Form for Tuesday, May 15, 2001

Name _____
 Address _____
 City _____
 State _____ Zip Code _____
 Phone Number _____

Please get your
 reservations in by
 Thursday, May 10th.
 Reservations can-
 celled after this day
 will be billed.

PRESIDENT'S MESSAGE by Patricia McMurray

I am sure that each of us has worked with someone in aitp or on the job who has served as a mentor or a leader in helping in our chosen careers. We have decided to recognize our "boss" or "significant leader" at the May dinner meeting.

I have been fortunate to have had a number of people give direction, advice and most of all, perform duties that I have attempted to use as a pattern for myself. One person who has had a direct influence on my career path is my "boss", Mrs. Carla Ryba. Mrs. Ryba was

recently named the Education Director of the Year for our corporation, out of all the schools, coast to coast. I



have seen her spend endless hours working on solving problems for our students and planning for new endeavors with a vision for the future. I'd like to thank her for all of her guidance, patience and dedication over the years. We are certainly proud of her.

It has been said that often we can find a way to accomplish a work task by following patterns established in the volunteer work we do. We've had good presentations and excellent patterns explained at our dinner meetings so far this year. Please come to the meeting in May at the Terrace Room. Shake hands with the leaders who shape our careers.

Mark your calendars for the remainder of the year as well, for the third Tuesday of the month. Reserve it for continuing education in aitp and the technology field.



"It has been said that often we can find a way to accomplish a work task by following patterns established in the volunteer work we do. We've had good presentations and excellent patterns explained at our dinner meetings so far this year. Please come to the meeting in May at the Terrace Room. Shake hands with the leaders who shape our careers."

BOSS'S NIGHT IN MAY BRING YOUR BOSS TO THIS EXCITING AITP MEETING

Is your management aware of your efforts to improve your skill set, expand your knowledge, or solve challenging work problems? They should be! That's why we are sponsoring Boss's Night. This is the chance to give you the opportunity to bring your boss/co-worker to one of our chapter meetings—to show them what you're getting out



of AITP.

The May Chapter meeting will be held on Tuesday, May 15th at the Parkway Center Terrace Room.

The evenings activities

will begin at 5:00 PM with Networking. 6:00 PM will be a dinner followed by the featured dinner speaker.

For this special meeting, your Boss's dinner will be discounted to the membership price of \$22 Prepaid and \$27 at the Door. In order for us to give you this price, the guest must be pre-registered.

PITTSBURGH CHAPTER FINANCIAL UPDATE

by Denise Patrizio, Treasurer



If you own a business, you run the business like a fine oiled machine. The Pittsburgh Chapter of aitp works no differently. Each year a budget is prepared based on the objective and plan of the organization. This becomes the bible which includes both income and expenses. Any alternation in the budget is approved by the Board of Directors.

As we review "Where the money goes" in the working of our chapter, we must realize that we are a non-profit organization. This means our funds must be used to "educate the IT professional".

Income

Each member pays \$105 to the Association. Out of the \$105, the Pittsburgh chapter receives \$25 for each member. The

other money is used by headquarters to run the organization.

The Pittsburgh chapter makes about \$1 on the cost of the meal from the members that attend. The rest of the money must be raised by 50/50 raffles, selling of ads in the newsletter and roster and raising money at the golf outing for the students..

Expenses

The biggest expense of the Pittsburgh chapter is the newsletter. The newsletter costs approximately \$23/year for each member to produce and mail. The roster costs about \$7 a piece for each member.

Other expenses include the Dinner meetings, program

speaker's dinner, awards, supplies, student scholarships, board meeting expenses, gifts to our members, region expenses to send our region director to the board meetings, liability insurance, postage, and post office box rental fee to name a few. A number of officers and directors donate in-kind contributions to the chapters such as postage, xeroxing, envelopes, time and gifts which we raffle off.

The goal of the chapter is to break even each year. The chapter has been successful in that endeavor over the past few years. For the year 2000, the chapter made a profit of \$47. That is good planning in my book.

MEMBERSHIP CORNER

HAPPY ANNIVERSARY!!!

Congratulations to the following members who are celebrating their aitp anniversaries this month. We thank them for their chapter participation and look forward to having them as active members for many more years!

Ronald P Schwartz
Douglas R Sheets

James J Margaria Jr.
Richard Voller
Robert M Quinlan Jr.

WELCOME NEW MEMBERS

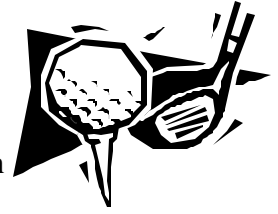
The Pittsburgh Chapter of AITP extends a warm welcome to the following new members approved by the Board of Directors. The Membership, officers, and Board will be looking forward to meet-



ing you personally in our upcoming regular monthly meetings.

Dale Smith
IBO Consulting
1746 Grant St
Aliquippa, PA 15001
724-857-9901
dsmith99@go.com

AITP GOLF OUTING SPONSORSHIP



AITP has been helping aspiring Information Technology Professionals in the Western Pennsylvania for the past several years by providing scholarships.

The goal of the Chapter is to expand the possibilities. This year we are having a ***Golf Outing and Cook-Out Dinner Scholarship Fund Raiser*** at the Venango Trail Golf Club in Warrendale, Pennsylvania on Friday August 4, 2000 - starting with golf at 12:30 PM and followed by the dinner. **Barbecued Babyback Pork Ribs, Barbecue Boneless Breast of Chicken, Tossed Salad, Roasted Redskin Potatoes, Fresh Corn on the Cob, Rolls & Butter, Beer, Softdrinks, Coffee & Iced Tea.**

If you would like to participate in this event, by yourself or with a friend (we will match you with a four-some), or if you want to get together a foursome, we would be pleased to have you at the outing. It will be a lot of fun. The contribution is only \$60 per person for golf with cart, dinner and refreshments and prizes. Or if you only would like to join in on the fun at the Picnic Dinner (approx. 5PM) the contribution is \$25 per person.

Name 1 _____
Name 3 _____

Name 2 _____
Name 4 _____

Another way you and your Company can help is to ***Sponsor a Hole or a Cart*** with a sign recognizing your contribution at a Golf Tee or on a Golf Cart.

As a \$100 ***Tee Sponsor*** you will have your company's name advertised at a select tee on the golf course, a free ***Business Card Ad*** in an AITP Monthly Newsletter, a ***Listing*** in the Golf Day brochure and ***recognition*** in the Western Pennsylvania Marketplace.

As a \$25 ***Cart Sponsor*** you will have your Company's name advertised on a Golf Cart used in the outing, along with your company's name listed in a Monthly AITP Newsletter and in the Golf Day Brochure.

Thank you for your help in the Scholarship Program.... Sincerely,
AITP – Pittsburgh Chapter

Contact _____ (Please include a Business Card for Ad)
Company Name _____
Address _____
City, State, Zip _____
Phone No _____

- () Yes, we would like to help by sponsoring a Hole at the Golf Outing – Enclosed is our check for \$100
- () Yes, we would like to help by sponsoring a Golf cart – Enclosed is our check for \$25.

(Please make check payable to AITP – Pittsburgh Chapter)

Mail to: ***Association of Information Technology Professionals (AITP)***
c/o Ron Rak
1365 Spreading Oak Drive
Pittsburgh, Pennsylvania 15220

2001 CALENDAR

The following agenda has been put together by your Board of Directors. It is subject to change based on interest and availability of speakers.

May 15 – Bosses Night

June 19 – Chapter Anniversary and President’s Night / June’s dinner meeting

August 16—Golf outing benefiting the Student Scholarship Fund.

September 18 – Election Night

October 16 – New Technology Night / October dinner meeting

October 18—20 - Annual Association Conference & 50th Anniversary , Baltimore, MD

November 20 – Membership Appreciation Night / November dinner meeting

December 11 – December dinner meeting.



Looking for IT talent, check out Marblejar, the only company that provides only “qualified” IT professionals. Our company allows you to post jobs and search our resume database of IT professionals with no upfront charges.

We only charge for results. Our placement fee on any IT professional is 5% of their annual base salary.

Call us today so we can begin finding the talent you need to get your projects done on time and within budget.

Call 412-341-9527 or go to www.marblejar.com.

AUGUST GOLF OUTING

The AITP Golf Outing/Picnic Dinner last year was a lot of fun for all attending. It was held at the Venango Trail Golf Course. The course isn’t that long (long enough!) and thus was a good place for the event... not all of the golfers who attend are of “pro status.” They come for the fun, and found it, thus a course such as this was excellent.

Those attending the Picnic Dinner only also enjoyed... . Barbecued Baby back Pork Ribs, Barbecue Boneless Breast of Chicken, Tossed Salad, Roasted Redskin Potatoes, Fresh Corn on the Cob, Rolls & Butter, Beer, Soft drinks, Coffee & Iced

Tea... it was really good.

This years Golf Outing/Picnic Dinner will again be at Venango Trail and scheduled to be on Thursday, August 16, 2001 and the first tee time should be around 12:30PM. Additional information **will follow shortly.**

We will provide a letter template (word.doc file) for anyone who may want to invite companies or organizations or groups/individuals. You can optionally print it on your letterhead and then add your name and sign. This may be to invite them to the golf event/picnic dinner and/or

to sponsor a tee or cart. This does work.

And remember that this is a fund raiser for the Scholarship Fund helping students in the Computer Arena.

Let’s all get out and have some fun this year.....

Any questions or comment in the meantime may be sent to Stan Hoffman - email: ststanh@babcock.umber.com or Ron Rak - email: ronrak@usaor.net



AITP 50TH ANNIVERSARY MEMBERSHIP CAMPAIGN

Join your fellow members in making this 50th anniversary membership campaign a resounding success! It only takes one new member sponsored by each existing member for us to double our size! Let us accept the challenge to share our AITP benefits with others in our profession. To spur your motivation into action, here are the key facts of why we are having the campaign:

1. Who stands to benefit? Members, Chapters, and Regions
2. What do you benefit?
 - a. Increase the number of peers with whom you network
 - b. Strengthen AITP as an influential organization for our profession
 - c. Increase the diversity of our membership
 - d. Make a difference in our organization and our profession
3. When do you receive these benefits? When each member brings one new member into our exceptional organization.
4. Where are these benefits found? In your chapter meetings, in region meetings, and in the national events.
5. Why would you want these benefits? Because you want to make a difference and each new member you bring into this organization is a demonstration of the difference you are making.

So, now you may be asking what is the campaign exactly? Here goes....

1. The **Goal**: Increase and retain AITP members
2. The **Slogan**: AITP – The Association of Information Technology Professionals with 50 years of industry leading experience to best serve the ever-changing needs of the IT professional.
3. The **Time Frame**: January 1, 2001 through December 31, 2001
4. The **Member Challenge**: The member sponsor with the most sponsored new members wins!
5. The **Chapter Challenge**: The chapter with the greatest percentage of new members wins!

6. The **Region Challenge**: The region with more than 50% of its chapters increasing their chapter by 50% wins!

7. The **“Something for Everyone” Challenge**: One new member sponsored by you gives you a 50th Anniversary Pin AND for each new member you sponsor, a chance to win the 50th Anniversary Campaign Grand Prize!

Is your excitement building to participate? Then you may just want to know what the winners receive! Here are the awards:

1. The winning member:
 - a. **\$80.00** off your next membership renewal
 - b. **\$1,000.00 Value** to attend the 2002 National AITP Conference which includes the conference fee, AITP recommended hotel for nights of the conference, and transportation costs up to the award limit.
 - c. Feature article in IE and Nanosecond and a press release
 - d. Letter of Recognition from the AITP National President
 - e. Recognition plaque celebrating the 50th Anniversary Membership Campaign
2. The winning chapter:
 - a. **\$1,000.00 for chapter education and scholarship programs**
 - b. AITP National President visit to chapter meeting
 - c. New AITP Chapter Banner with special ribbon noting 50th Anniversary Membership Campaign winner
 - d. Recognition in IE and Nanosecond and a press release
 - e. Chapter recognition plaque celebrating the 50th Anniversary Membership Campaign

So, are you asking what is the grand prize? It is a monetary prize.

Do you want to know how much the monetary prize is? We can't tell you! No, we are not being difficult. **The**

prize size depends on you!!!

So what is the deal about the grand prize? For each new member, \$0.50 is added to the prize fund. If we get 1,000 new members, the grand prize is \$500.00. If we get 5,000 new members, the grand prize is \$2,500.00! (It really is up to you to make this grand prize really GRAND!)

Okay, now, for you campaign rules enthusiasts. Here are the base lines:

1. All new sponsorships between January 1, 2001 and December 31, 2001 count.
2. Make sure your name appears as sponsor on each new membership application. (If you feel your name has been left off a new membership application, talk with your Chapter President who will make any necessary adjustments with headquarters.)
3. Chapter and region winners will be based on the AITP Membership Reports of 12/31/00 and 12/31/01. The column YTD New from the 12/31/01 report and the column Total Active from 12/31/00 report will be used.
4. Headquarters will track the building Grand Prize and each month will announce the current value of the Grand Prize – so watch the web for this information!

AITP Members, the Association of Information Technology Professionals is 50 years old, just about as old as our profession! We are the largest national association and the most inclusive association. Let us do justice to ourselves, our organization, and our profession and make this campaign THE campaign to remember! Let us set the challenge for those who follow for the 100th anniversary!

Success comes with each new member! Let us begin the campaign journey!

AITP MEMBERSHIP APPLICATION
The Association of Information Technology Professionals

Please complete all sections of the application. (TYPE OR PRINT LEGIBLY)

<input type="checkbox"/> CDP	<input type="checkbox"/> CSP	<input type="checkbox"/> Former AITP Member
<input type="checkbox"/> CCP	<input type="checkbox"/> ACP	<input type="checkbox"/> Former Student Member
<input type="checkbox"/> CAN	<input type="checkbox"/> CNE	<input type="checkbox"/> Former Interim Member

Name: First _____ Middle Initial _____ Last _____

Employer Name: _____ Your Title _____ Dept/Div _____

Employer Address: _____ City _____ State/Prov. _____ Zip+4/Postal Code _____

Home Address: _____ City _____ State/Prov. _____ Zip+4/Postal Code _____

Send Mail to: Home Company AITP may include my name and address for mail list rentals: Yes No

Business Phone: _____ Home Phone: _____

Fax: _____ E-Mail Address: _____ Mail Provider: _____

A subscription to *Information Executive* is included with your membership dues.

Contributions or gifts to the Association of Information Technology Professionals (AITP dues) are not tax deductible as charitable contributions. However, they may be tax deductible as ordinary and necessary business expenses.

Association Dues: **\$105.00** Specify Chapter Selected: Pittsburgh Chapter #043

One Time Processing Fee: **\$ 15.00** U.S./\$20 Canadian Return to: **AITP Pittsburgh Chapter**
 Special Interest Groups: (optional) **P.O. Box 2004**
Pittsburgh, PA 15230-2004

EDSIG \$ _____ \$20/\$26 Canadian Checks payable to : AITP

TOTAL **\$120.00** Due with this Application

Specify Payment Method: Visa MasterCard Check Money Order

Card Number _____ Expiration Date _____

I hereby make application for membership in AITP. I agree to comply with the requirements of the Bylaws and Code of Ethics and all regulations adopted by the Association.

Applicant's Signature _____ Date _____

Sponsor's Name: _____ Membership Number _____
 (print legibly)

Association of Information Technology Professionals
33405 Treasury Center, Chicago, IL 60694-3400
(847)825-8124 * (800)224-9371 * FAX: (847)825-1693 * CompuServe 70430.35 * www.aitp.org

**AITP 2001 NATIONAL CONFERENCE
CONFERENCE REGISTRATION FORM
SHERATON INTERNATIONAL BWI AIRPORT HOTEL
BALTIMORE, MD
OCTOBER 18, 19, 20, 2001**

NAME: _____
 CHAPTER NAME AND NUMBER: _____
 MEMBER NUMBER: _____
 COMPANY: _____
 ADDRESS: _____
 City: _____ STATE: _____ ZIP: _____
 TELEPHONE: _____ FAX: _____
 EMAIL: _____

Checks Payable to: The AITP 2001 Baltimore Conference Inc.

The following information is required if paying for conference registration by credit card. All information regarding credit cards will remain secure in both the local chapter and national environments.

CREDIT CARD: ___ VISA _____ MASTERCARD
 CARDHOLDERS NAME: _____
 CARD NUMBER: _____
 EXPIRATION DATE: _____

	Members	Non-members	
EARLY REGISTRATION (BY AUG 31, 2001)	\$255.00	\$300.00	_____
FULL CONFERENCE (AFTER AUG 31, 2001)	\$295.00	\$350.00	_____
ONE DAY (THURSDAY/FRIDAY)	\$150.00	\$180.00	_____
SATURDAY MEMBERS ONLY	\$ 50.00	n/a	_____
THURSDAY BANQUET ONLY	\$ 40.00	\$ 50.00	_____

**All registration forms will be acknowledged by email/fax/mail.
 Fax Registration forms to: Bill Bond 410-526-0702**

*For hotel reservations at the conference price of \$119 per night call the Sheraton
 Hotel registration desk at 1-800-325-3535*

*See next page for the program for this event or visit the website at
www.baltimore.aitp.org*

Thursday, 10/18/01			
8:00 – 9:00	Continental Breakfast		
9:00 – 10:00	Lattanze Executive Seminar	Vendor A - Industry Update	Vendor B - Industry Update
10:00 – 10:15	TBD		<i>Break</i>
10:15 – 11:15		Vendor C - Industry Update	Vendor D - Industry Update
11:30 – 1:00	<i>Buffet Lunch</i>		
1:00 – 2:00	Lattanze Research Seminar	Vendor A - Industry Update	Vendor B - Industry Update
2:00 – 2:15	Larry Burgee		<i>Break</i>
2:15 – 3:15		Vendor C - Industry Update	Vendor D - Industry Update
6:00 – 7:00	<i>Reception in Exhibit Area – Cash Bar</i>		
7:00 – 9:30	<i>Banquet Program – Speaker TBA</i>		
Friday, 10/19/01			
7:30 – 9:15	Breakfast - Judy Pressman, “ <i>Image and Profitability</i> ”		
9:15 – 10:15	Lattanze Executive Seminar	Leadership Workshop “ <i>A Winner’s Guide to Getting More of the Right Things Done</i> ”. Lead by Craig Kennedy and Lance Kull (AITP Reg. 18) Full Day	Sarah Andrews, Research Director, EPIC, “ <i>Technology and Privacy</i> ”
10:15 – 10:30	TBD		<i>Break</i>
10:30 – 11:30			Stanley Nachimson, “ <i>Implementing HIPAA</i> ”
11:45 – 1:30	Paul Pair Lunch - Harry Olson, Ph.D. “ <i>Champion Mind Power: Mental Conditioning Skills to Beat Stress and Maximize Your Potential</i> ”		
1:30 – 2:30	Lattanze Technology Seminar	Leadership Workshop (Cont’d)	Jeffrey Seifert, Ph.D. “ <i>Curr. Opportunities & Challenges of E-Gov’t</i> ”
2:30 – 2:45	Member of Consortium Staff		<i>Break</i>
2:45 – 3:45	TBD		Jason Taule, “ <i>Security in Communication Technologies</i> ”
Saturday, 10/20/01			
7:30 – 8:30	<i>Breakfast – Continental Style –</i>		
8:30 – 10:00	Region 18 Open Board Meeting	AITP Meeting e.g. Region Presidents Council	AITP Special Seminar, Kevin Jetton, “ <i>Student and Professional Memberships</i> ”
10:00 – 10:15		<i>Break</i>	
10:15 – 11:45		Association Meeting e.g. Region Presidents Council	
12:00 – 1:30	Paul Pair Lunch – <i>Special Paul Pair Video Interview</i> - Intro. By Al Strong followed by Association Awards		
1:45 – 4:00	AITP Annual Meeting		
	AITP Grand Finale 50 th Anniversary Celebrations and Events Led by Carolyn Walters		

Association of
Information Technology
Professionals

AITP- Pittsburgh Chapter
PO Box 2004
Pittsburgh, PA 15230

Phone: (724) 387-1331
Email: info@aitp-pgh.org

FIRST CLASS MAIL – DATED MATERIAL



**AITP—Pittsburgh
Chapter**

We're on the Web
www.aitp-pgh.org

Mail room: Please REROUTE if necessary. This important announcement, if not properly addressed, should go to the division responsible for data processing or systems development.

E-Commerce MANAGEMENT

CERTIFICATE PROGRAM

Gain the knowledge. Learn the skills necessary to plan, implement, and manage an e-commerce initiative. Designed for the professional manager, this program provides a detailed understanding of e-commerce and its application, whether in business, government or the non-profit sector.

Program starts September 2001.

Weekday and Saturday programs available.

For more information, call us at: (412) 281-7488



University of Pittsburgh
Computer Learning Center
College of General Studies

Aitp Pittsburgh Chapter May Dinner Meeting

Tuesday

May 15, 2001

Parkway Center Terrace Room

**5:00-6:00 PM Networking and Student
Meeting**

6:00-7:15 PM Dinner

**7:15-8:15 PM Business Meeting and
Featured Speaker**

**CRITICAL THINKING
Harvey Schoenman, Project Manager
PNC Bank**